

# Where does your retired tech go?

**Unsure? Not confident in your answer?  
You need give IT. get IT.**



**We put old IT back to work**

We reuse retired tech to help disadvantaged individuals and families achieve their personal, educational and employment goals.



**We provide total peace of mind**

Unlike E-waste disposal services designed for consumer waste at transfer stations, give IT. get IT. was designed to meet and exceed corporate data security and compliance requirements.



**We save you money**

We collect, record, security screen, reuse and properly recycle all your retired electronics so your IT staff don't have to. Only a portion of the cost involved in all this work is passed back to you.



**We make disposing of old IT easier and better**

It's the ultimate win/win. We're experts in dealing with retired tech and perform all the 'end of life IT asset' tasks for you so your IT team can focus on your business. All this while refurbishing your 'waste' and distributing to people who need IT. All this while diverting your 'waste' into tools for people who need IT.

**Take the load off your IT team.  
Let us convert your retired tech  
into tools and opportunities  
for people!**



**Call (207) 322-6257 or email [cmartin@itec3.org](mailto:cmartin@itec3.org)**

give IT. get IT. was created in the 2018 merge of two nonprofit programs named 'eWaste Alternatives' and 'PCs for MAINE'. Since 2002, this system has processed more than 6,600,000 pounds of technology and diverted 1,700,000 pounds of it to personal computers, training and technical support used by more than 40,000 people throughout Maine and New England.

Helping people achieve their educational, employment and community goals since 2002



### Individuals and Families

Providing  
**350** or more computers for families every year since 2002



### Libraries and nonprofits

Another  
**2000** devices each year used to support our community.



**6.6M lbs**

of electronics received

**1.7M lbs**

'e-waste' diverted to reuse

**16.4K**

computers with training and support distributed

**\$4.8M**

in community benefit

*"We believe that a skilled, highly connected and tech savvy community will result in a stronger economic future for Rural America."*

CHRIS MARTIN, CO-FOUNDER/OPERATIONS DIRECTOR

# Electronics recycling options and why give IT. get IT. stands apart

SERVICE TYPE	E-WASTE RECYCLING	IT ASSET DISPOSITION	give IT. get IT.
Waste to Reuse diversion	0%	10-20%	20-50%
Regulatory Compliance	Minimal	No Oversight	Yes
Service Strengths	High volume Ease of use	Waste diversion Documentation Perceived value return	Minimized Waste Documentation Data Security Compliance Reports Real net cost Single solution Residual value to community Transparency
Weaknesses	Material Accountability Data Security Report Detail Maximum Waste Reuse Transparency	Reuse ONLY 2nd Vendor Req'd Data Security? Net Value No Compliance Reporting Transparency	Requires customer engagement/shared values, 'All In' commitment
Drivers	Scrap Profit	Reuse Profit	Sustainability
Manage all Electronics?	Yes	No - reusable only	Yes
Breach Detect/Report	No	If certified - Yes	Standard
Serialized Report	No	Optional	Standard
Storage Media Record	No	Optional	Standard
Compliance Reporting	Minimal	No	Standard
Service Costs	Lowest as 'costs' are externalized to environment and lack of security	Moderate as reuse returns are reduced by service fees and second party waste management costs	Low to Moderate depending on the amount of waste and reusable material - lower yet when considering economy of 'single vendor' solution
Data Security Fees	Implied, but not certifiable	Some are certified: \$6/drive or Tape	Certified: \$4/drive, \$2/tape. Reuse allowed \$0/drive
Operations in New England	Yes - 34	Yes - 7	give IT. get IT. is the only one!

*“give IT. get IT. is a perfect fit for us because it starts with providing secure destruction of data on our retired technology assets. The white glove service ensures all this is accomplished with minimal impact on our associates at a lower cost than any viable alternative.”*

SCOTT BLAKE, SENIOR VICE PRESIDENT AND CHIEF INFORMATION OFFICER | BANGOR SAVINGS BANK



# Information Technology Exchange

## A Maine based 501(C)3 nonprofit corporation

### DBA “give IT. get IT.”

US Mail: PO Box 589, Searsport, Maine 04974

Physical Plant: 60 Industrial Street, Waterville, Maine 04901

EIN# 55-0788650

DEP Electronics Demanufacturing License # O-000249-RB-C-T DEP Facility ID MER000506055

USDOT Registration # 3209717

R2:2013 Certification: ORION Registrar, Client ID# 3965, Certificate ID# 1016371, Expires May 4, 2022

RIOS:2016 Certification: ORION Registrar, Client ID# 3965, Certificate ID# 1016372, Expires May 4, 2022

---

#### Payment & Billing Contact:

accounting@itec3.org

#### Board of Directors:

Marty Duggan, Board Chair

Jaimie Logan

Scott Blake, Treasurer

Dennis Tuttle

Kevin Madore, Secretary

Seth Gillis

#### Executive Director - Jodi Martin

jmartin@itec3.org (207) 322-6255

#### Chief Financial Officer - Dorothy Fraser

dfraser@itec3.org (207) 232-1747

#### Operations Director - Chris Martin

cmartin@itec3.org (207) 322-6257

#### Reuse and Recycling Operations Manager - Raymond Buker

rbuker@itec3.org (207) 341-3921

#### Technology Access and Literacy Services - Jodi Martin

jmartin@itec3.org (207) 338-4233

Business Leaders throughout New England have made this possible by choosing our community reuse and recycling model over traditional e-waste disposal.

In return, they have increased their data security and compliance while minimizing environmental impact and their IT staff cost.

# References

## E-Waste Recycling: Bulk Consumer waste disposal, landfilling

This is the most common means of disposing of electronics and is focused on scrap metals recovery value for profit. They are designed for bulk freight, minimal handling and often dispose of electronics that are not valuable scrap in landfills and developing countries. Their high volume bulk handling processes prohibit any ability to provide compliance, asset detail or security assurances requirements by the commercial or government sector. Often promoted as 'Free Recycling', only a fraction of the material - the valuable scrap portion - is actually recycled while the devices that involve a cost to recycle (more than 40% of all electronics) end up in a landfill harming the environment and placing personal/confidential information at risk. The easiest way to identify these practices are when use of pallet sized boxes are used to drop electronic devices into without regard for damaging them as the intent is not to handle individual items again - let alone reuse them.

## IT Asset Disposition (ITAD): For Profit model for diverting waste to reuse

ITADs are for profit technology reuse firms. Their business goals are to recover as much value from reusable technology as possible through second market resale. Certified ITADs are highly detailed on a per device level, but tension between profit, handling cost and volume directly compete with processing quality and data security, resulting in compromised waste management and data security practices. Most ITADs' only accept higher end reusable equipment such as newer desktop, laptop computers, servers and networking gear, leaving their clients to deal with the remaining waste materials through a second E-Waste Service vendor as described above. By the time all the reusable and waste materials have been managed, any returns promised from the reusables (revenue share) have been overwhelmed by ITAD service fees and E-Waste vendor disposal costs.

## Philanthropic ITAD: Charitable model for diverting waste to community benefit

There are only three such charitable organizations that are R2 third party certified in the USA - two of which will accept all electronics. ITE - give IT. get IT. is one of the two, and the only such organization in New England. While providing the same or higher level of individual device detail, reuse screening, data security and reporting as a for profit ITAD, give IT. get IT. also adds best practices waste management and community benefit to the ITAD proposition. To incentivize use of this service, most of the asset recording, security screening and waste management costs are absorbed by the nonprofit to minimize or even eliminate any costs passed back to the recycling client.

## R2 "Responsible Recycling" Standard for electronics reuse and recycling

The R2 standard shares its focus between end of life scrap recycling as well as Reuse of electronics to preserve the hierarchy of the environmental stewardship principle known as the 'Three Rs' of waste management: Reduce, Reuse and then - as a last resort, Recycling (waste)...

*The R2 Standard provides a common set of processes, safety measures, and documentation requirements for businesses that repair and recycle used electronics. R2 is rigorously and independently audited, emphasizing quality, safety, and transparency. More than 800 facilities are currently R2 certified in 31 countries, with more added every day.*

## RIOS:2016 Standard

Otherwise known as the 'Recycling Industry Operating Standard', RIOS adds requirements to the R2 standard by implementation of an operating and document management system that is built on ISO9001 Quality/Continual Improvement, ISO14001 Environment and OSHAS18001 Health Safety.

## NIST SP 800.88

Created as the US standard of practice for the identification, control and sanitization of media and devices containing personal and sensitive information (Pi/Phi/PIA and HIPAA), finance (GLBA), Criminal Justice Information Security (CJIS) and US Government agencies such as the DoE, DoJ and DoD, this standard has rapidly been adopted as the standard to cross all federal, state, local, military and commercial sectors. NIST is an acronym for the 'National Institute of Standards and Technology', 800,88(r1) is the document pertaining to data security. This document is the foundation of give IT. get IT.'s operations, data security processes and the R2 standard.

## Weblinks:

Verify best practices certification live via the web: [www.sustainableelectronics.org/recyclers](http://www.sustainableelectronics.org/recyclers)

Our website: [giveITgetIT.org](http://giveITgetIT.org)

ITE's social media outreach and awareness channels:

[Facebook.com/giveitgetitusa](https://www.facebook.com/giveitgetitusa)

[LinkedIn.com/company/giveitgetit](https://www.linkedin.com/company/giveitgetit)

# Third Party Certification of our Quality, Environment, Health and Safety Management Systems



**Orion Registrar, Inc.**

**Thorough and Fair Auditing**

## Certificate of Certification

*This is to certify the Quality, Environmental, Health and Safety (QE H&S) System of:*

**Information Technology Exchange**

**- give IT. get IT.**

**60 Industrial Street**

**Waterville, ME 04901 USA**

*Has been assessed by Orion Registrar and found to be in compliance with the following QE H&S Standard:*

**RIOS:2016(Recycling Industry Operating Standard)**

*The QE H&S System is applicable to:*

**Sorting, de-manufacture, physical destruction of data devices, packaging, shipping, and resale of consumer electronics.**

*The Certification period is from*

**May 3, 2019 to May 4, 2022**

*This certification is subject to the company maintaining its system to the required standard, and applicable exceptions, which will be monitored by Orion.*

Client ID: 3965

Certificate ID: 1018026



  
Paul M. Burck, President      January 21, 2020  
Date

# Third Party Certification of our Data Security and Electronics Reuse and Recycling Best Practices



**Orion Registrar, Inc.**  
Thorough and Fair Auditing

## Certificate of Certification

*This is to certify the Responsible Recycling System of:*

**Information Technology Exchange  
- give IT. get IT.  
60 Industrial Street  
Waterville, ME 04901 USA**

*Has been assessed by Orion Registrar and found to be in  
Compliance with the following Recycling Standard:*

**R2:2013**

*The Responsible Recycling System is applicable to:*

**Sorting, de-manufacture, physical destruction of  
data devices, packaging, shipping, and resale of  
consumer electronics.**

*The Certification period is from*

**May 3, 2019 to May 4, 2022**

*This certification is subject to the company maintaining its system to the  
required standard, and applicable exceptions, which will be monitored by Orion.*

Client ID: 3965

Certificate ID: 1018025

As applied by the R2 Code of Practices including  
No Allowance was applied as defined in the Section VII.



  
Paul M. Burck, President  
January 21, 2020  
Date